

TPS SOFTWARE INC

**SPECIAL
POINTS OF
INTEREST:**

TPS Software started 6 years ago with the mandate to create a new Time & Billing program that will "Redefine the Meaning of Time & Billing".

TPS offers small-to-mid-sized firms the tools necessary to help in the growth and management of their firm.

TPS has an extensive client profile that links directly into Microsoft Outlook 98/2000/XP's "Contact" feature so you do not have to have a separate contact manager.

Anyone with 'permissions' can check their Microsoft Outlook "Calendar" and see if they are free to have an appointment.

You can also enter appointments directly from the 'time entry screen' as you record the time you are talking to the client on the phone.

TPS Time & Billing A Client Success Study

Gary R. Engler, CPA

Background

Gary R. Engler, CPA is a public accounting firm situated in Los Angeles, CA. The firm has been in business for 5 years and specializes in helping foreign clients that are establishing a US business.

The firm has developed a unique expertise to go beyond the traditional services offered by most CPA firms.

The firm's mission is to help their clients create extraordinary value in their businesses by providing a wide variety of advantageous consulting and management advisory services.

The Search

In the winter of 2002, Gary began the search for a time and billing program. He was referred to TPS by a fellow CPA.

The key functional requirements for Gary was a time and billing program that was easy to use, would automate the billing process and would provide detailed management information. In addition to TPS, Gary

looked at Timeslips.

The Decision

Gary made the decision to go with TPS for a number of reasons. These included the friendliness of the TPS sales team, independent ratings and the recommendation from a fellow CPA. In addition, there was a price saving with TPS compared to Timeslips.



Implementation

Implementation began in January of 2003 and proceeded smoothly. Training was done online with telephone assistance. The major challenge for Gary with the implementation was learning how to use a computerized time and billing system. Previously time was tracked in Microsoft Excel and the billing was done with Microsoft Word. With a little bit of support from the TPS team he quickly made the transition.

TPS Service

According to Gary "the TPS support team is the best! They

were always available and very knowledgeable."

In Retrospect

2 1/2 years later what have the results been for Gary R. Engler, CPA? The two key paybacks were in the area of time tracking and billing. TPS makes it very easy to enter time; you do it onscreen and it's a very intuitive process.

Billing is now straight forward and the month's billing can be done in less than two hours.

As Gary puts it; "I have a time and billing system that saves me time and gives me the reporting that I need to manage my business."

I have referred other firms to TPS on a number of occasions because it is easy to use, easy to learn, well supported and great." value."

