

TPS SOFTWARE INC

**SPECIAL
POINTS OF
INTEREST:**

TPS Software started 6 years ago with the mandate to create a new Time & Billing program that will "Redefine the Meaning of Time & Billing".

TPS offers small-to-mid-sized firms the tools necessary to help in the growth and management of their firm.

TPS has an extensive client profile that links directly into Microsoft Outlook 98/2000/XP's "Contact" feature so you do not have to have a separate contact manager.

Anyone with 'permissions' can check their Microsoft Outlook "Calendar" and see if they are free to have an appointment.

You can also enter appointments directly from the 'time entry screen' as you record the time you are talking to the client on the phone.

TPS Time & Billing A Client Success Study

Horne & Co.

Background

Horne and Co., Chartered Accountants are located in Whitecourt, 250 miles northwest of Edmonton, Alberta. This prairie town of 10,000 calls itself the snowmobile capital of Alberta. It's economy is based on forestry and oil and gas.

With two partners and six, soon to be nine, professional staff, Horne and Co. has been in business for 17 years and provides a full range of audit, tax, accounting, bookkeeping, and financial planning services

The firm prides itself on providing quality, personalized and timely service to its steadily increasing client base.

The Search

In 1999 Marilyn Horne started looking for a replacement for their outdated PACS time and billing program.

She wanted a program that was easy to use, provided for online time data entry and would generate quality management reports.

The Decision

After reviewing other competitive products Horne and Co. made the decision to go with TPS Software because it was user friendly, modestly priced and the TPS staff were so accessible.

Implementation

There were challenges with the implementation. Horne and Co. had to change some of the ways they tracked client time to fit the way TPS works.



There were also some hiccups with their systems and the TPS software. The TPS support team stayed with them every step of the way, as they worked through the implementation process.

TPS Service

Horne and Co. was truly impressed with the service provided by the TPS team. It was superior and they liked

the down-to-earth approach and the availability of Tom Dawson and Ted Shandro, particularly during startup.

In Retrospect

Six years later what have the results been for Horne and Co.? Marilyn Horne says "TPS is the exact time and billing solution we needed for our firm. We have it setup so all of the data flows to one person for input and control. The reporting is excellent and we now have six years of data that provide benchmarks for managing the firm."

So are Horne and Co. happy with their decision to go with TPS. "We sure are" says Marilyn. "In fact we have recommended TPS to other firms, mainly because of the strength of the support team."

